



VTech's Hotel Phone Distributor for Europe



About VTech

Founded in 1976, **VTech is among the world's largest telephone manufacturers**. The dedicated range of hotel guest telephones is used by thousands of hotels of all sizes and star ratings around the world.

Thoughtfully designed and **built using antibacterial plastic, they can be customised to fit perfectly in each individual hotel**. With a choice of full-size and slim phones, and with corded and cordless handsets, there is something for everyone.

VTech works closely with the biggest telephone system vendors and service providers, and there are official interoperability statements and configuration guides for brands **including Alcatel, Cisco BroadSoft, Mitel, NEC and more**.

About Trust

Based in Manchester, UK, Trust is a channel-only telecommunications and IT hardware distributor. Since 2016 we have been the exclusive European distributor of VTech hospitality phones.

We hold stock in our UK warehouse, from where we build and ship customised phones to order across Europe, Eurasia and beyond.



What We Do

We want to make our customers' lives as easy as possible, so we take care of all the small details, printing customised faceplates which we fit onto the phones, fixing the batteries inside cordless phone handsets, pre-programming the memory buttons on analogue phones, then carefully labelling and packing everything, so the phones are delivered in perfect condition, ready to unbox and use straight away.

With our experience of dealing with almost all the world's largest and best-known hotel groups, as well as a huge number of individual independent hotels, we are always happy to give our recommendations of the most suitable phones for any project. Moreover, our company's background is in telecommunications distribution, so we are well-placed to offer any technical support and assistance that our customers need.



Customised Faceplate Printing



Pre-programming memory buttons



Ready to un-box and use straight away

Brands We Supply

Many of the most recognisable names in European hotels favour VTech phones:



Customisation

Many hotels have a precise, exacting requirement of what they need from their guest telephones, and there are a wide range of different infrastructures across new and old hotels in different countries. Just some of the options we offer are:

- **Choice of VoIP and analogue technology** to suit the telephone network the phones are connected to
Cables and power supplies suitable for new and old properties, in different countries
- **Phones available in 3 colours** to match a range of decor
- **10, 5 or 3 Memory buttons** on many of the models depending on how many options the hotel wishes to present to its guests

Printed Faceplates

Most of VTech's phones are designed to use a customised paper faceplate, and we make them especially for each individual hotel. We can work to a large group's Brand Standard, or can design something bespoke and unique for an independent hotel. We can use any logos, colours, text and fonts that hotels need, including patterned backgrounds and even multiple languages and alphabets.



Additional Options

For a small additional charge we can make the phones even more bespoke, when a hotel has the most exacting requirements:

- **Cables cut to specific length** so that they don't appear unsightly
- **Non-standard memory button configurations.** If the standard choices of memories aren't right for a particular hotel, we can modify the phones to use any combination of the 10 memory buttons
- **Custom colour plastic** – if the standard colour schemes are not what a hotel wants, some of the phones' parts can even be manufactured especially to a customer's exact specification



Ultimate Luxury

Two new cordless models in VTech's range feature a fully customisable colour screen. Up to 4 handsets can be deployed in large rooms and suites.



WiFi Phones

If no cabling infrastructure is available in a guest room, the S2315 and S2415 can be supplied with an optional mains power adaptor in order to connect to the telephone network over WiFi.



Not Just Hotels

Many of the advantages of VTech's hotel telephone range, like antibacterial plastic, make them a great choice in other settings, such as cruise ships and healthcare.

What to do Next

For more information about Trust Distribution and our range of products, visit www.trustdistribution.com
Check our dedicated hospitality site for more focus on the VTech range www.GuestPhones.com

If you would like to speak to us more, contact Trust's VTech team by phone on **+44 (0)1706 694 070** or email us at hospitality@trustdistribution.com